

THOMAS WRING

Contact details: tomwring@icloud.com | 07925 029343

Ambitious and commercially minded aspiring sales professional with a strong foundation in business principles, complemented by hands-on experience in customer service and property. Demonstrates a natural flair for relationship building, negotiation and high-level client interaction. Known for leadership qualities, having captained the Somerset Golf Union's Junior team, and for excelling in high pressure settings such as hospitality and real estate. Ready to bring energy, insight and drive to a fast-paced sales team.

Key Skills

- o Relationship Building
- o Communication & Negotiation
- o Professional Presentation
- o Hospitality & Customer Experience
- o Strong Drive for Success
- o Teamwork
- o High Work ethic

Education

GCSE Qualifications

Churchill Academy & Sixth Form

2018-2023

- o 5 grade 4 qualifications
- o 4 grade 5 qualifications including Mathematics & English

BTEC Level 3 National Extended Diploma in Business Studies

South Gloucestershire and Stroud College

2023-2025

- o Covered vast areas including marketing, business law and finance.
- o Achieved Merit

Core electrical training – Access Training [January 2026 – present - due to finish May 2026]

I have been learning from a training provider who has provided me with knowledge and experience (via online tuition & in person practical training) within electrical inspection & testing and electrical installation methods. I have been working towards the following qualifications which I should hopefully obtain soon.

- Level 3 certificate in the building regulations for electrical installation in dwellings
- Level 3 award in requirements for electrical installations
- Level 3 portable appliance testing qualification
- Level 3 award in initial verification and certification of electrical installations
- Level 2 certificate in fundamental inspection & testing
- Level 3 award in periodic inspection, testing & certification of electrical installations

Professional Experience

Work Experience – Robin King Estate Agents

- Gained hands-on experience in property sales, client interaction, and the legal aspects of real estate transactions.
- Shadowed senior negotiators during property viewings, gaining insight into persuasive communication and closing deals.
- Developed an understanding of compliance and documentation processes within an estate agency.

Work experience – Dunstan house electrical

- Gained valuable experience laying cables & second fixing houses
- Got first-hand experience from qualified electricians

Encirc Beverages – Value Adding Services

- Independently working within safety regulations
- Working towards daily targets and goals provided by management

Team Member – Hampton by Hilton Hotel

- Delivered high quality customer service in a busy hospitality environment.

- o Developed an appreciation for interior design and architecture, strengthening interest in the property sector.
- o Built rapport with diverse clientele, a transferable skill across many industries.

Mail Sorter – Royal Mail

- o Thrived in a fast-paced working environment to ensure customers receive their parcels in a timely manner.
- o Continuously working towards a set target building determination & resilience.
- o Working with a team to maintain a fast paced but safe working environment

Hobbs PGA – Retail Assistant

- o Customer assistant at Pro Golf shop, engaging with members and nonmembers to improve sales and revisits to store.
- o Merchandised Golf products and enhanced my sales by learning specification and price points.
- o Cash up and key holder responsibilities.

Additional Achievements & Interests

- o Captain for Somerset Golf Union Junior Team – demonstrated leadership and strategic planning in a competitive sporting environment.
- o played rugby for over 10 years, gaining a lot of experience working in a team and striving to succeed at every opportunity.

References



21/10/25

To whom it may concern,

I am delighted to provide a reference for Tom Wring, who completed a period of work experience with our estate agency, Robin King Estate Agents, in June 2025 for 40 hours.

From the moment he joined us, Tom demonstrated a friendly, positive and genuinely enthusiastic approach to every task he was given. He arrived each day punctually and fully prepared to contribute, showing a keen interest in all aspects of the estate agency business. It was clear he had a strong interest in property and in building business.

He quickly grew in confidence as he challenged himself with new and unfamiliar responsibilities, always eager to learn and improve. His self-awareness—particularly his recognition that there is a great deal to learn—was paired with a natural willingness to ask questions and seek feedback. This allowed him to develop at an impressive pace.

Tom blended seamlessly into our team and built an immediate rapport with colleagues and clients alike. His warm and personable nature, combined with a charismatic and good-humoured manner, made him a pleasure to have in the workplace. He was consistently thoughtful, respectful, and adaptable.

I would not hesitate to recommend Tom for a role within the estate agency industry. He has already shown the attributes that will serve him well in his future career: motivation, curiosity, strong interpersonal skills, and a proactive mindset. Any employer would be fortunate to have him as part of their team.

Yours Sincerely

Ruth Treasure-Smith

Ruth Treasure-Smith
Premium Home Specialist

Richard Thayer
393 Portway
Shirehampton
Bristol BS11 9UF
07825112390 – richard.thayer@encirc360.com

To whom it may concern

I am providing this personal reference for Tom Wring.

I hold the position of Value Adding Services Manager at Encirc, which is a subsidiary of the Vidrala group.

Tom has been employed as an agency worker in my department for approximately four months.

During this period, he has demonstrated reliability, diligence, and resourcefulness. His punctuality is impeccable, and he is also willing to work additional hours as required by the business.

He has contributed as a team member and, more recently, has worked independently on a product recovery program. His assignment to this task reflects his capabilities and the level of trust he has established with management in a relatively short time.

Sincerely,

Richard Thayer
