



## Harry Wall

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### PROFILE

Career interest: Golf club operations, customer experience, and commercial management within premium venues.

First-year BSc Management student at Loughborough University with a clear ambition to build a career in golf club operations and management. Competitive BUCS golfer (handicap 3) with a strong understanding of the player experience and customer expectations.

Recently completed a multi-department placement at Prince's Golf Club, gaining insight into how leading venues deliver high-quality service, manage operations, and drive revenue across multiple departments. Particularly interested in the commercial and customer experience aspects of premium golf resorts.

### EDUCATION

#### Loughborough University

BSc Management with Industrial Placement | 2025 – Present

- Member of BUCS Golf Team (Handicap 3)
- Active member of the Golf Society
- Modules include Marketing, Business Management, Accounting & Finance
- Developing strong commercial awareness and interest in sports business

#### Caterham School

A Levels | 2018 – 2025

- Geography (A), Business Studies (B), Biology (C)
- CISI Level 2 Award in Fundamentals of Financial Services
- Silver Duke of Edinburgh Award

## **EXPERIENCE**

### **Prince's Golf Club, Sandwich**

Spring Week Placement | 2026

- Gained exposure across multiple departments including front-of-house, pro shop, food & beverage, hotel operations and course maintenance
- Observed how a leading venue delivers a high-end customer and member experience
- Developed understanding of key revenue streams including green fees, retail, F&B and events
- Supported day-to-day operations during an active trading period

### **Sevenoaks Town Football Club**

Assistant Junior Coach | 2023 – 2025

- Assisted with coaching and organisation of junior football sessions
- Supported player development and team performance
- Managed groups and communicated effectively with parents
- Completed FA coaching training courses

## **SPORT**

### **Loughborough University Golf Team (BUCS)**

- Competitive university-level golfer (Handicap 3)
- Developed discipline, resilience, and time management

## **SKILLS**

- Leadership & Teamwork
- Customer Service & Member Interaction
- Communication & Interpersonal Skills
- Organisation & Event Support
- Commercial Awareness
- Proactive, Reliable and Motivated

## **INTERESTS**

- Golf club operations & management
- Golf travel and tournaments