

Dev Naik

West London, UK

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Instagram: @devnaik_golfcoach | Golf Coaching Portfolio

PROFESSIONAL PROFILE

Experienced golf professional with approximately nine years of NCAA collegiate coaching experience across Division I and Division II programmes. Combines extensive golf knowledge with player development, performance analysis, golf technology, programme operations and strong relationship-building skills. Experienced in creating positive experiences for student-athletes, parents, donors, university leadership, golf-club members and other stakeholders while representing programmes professionally in varied golf environments.

Recently relocated to the UK and looking to build the next stage of my career and professional network in London. Particularly interested in contributing to a modern golf facility where I can combine my coaching and golf-industry experience with member experience, technology and day-to-day operations while continuing to develop within the UK golf environment.

CORE COACHING STRENGTHS

- Member & stakeholder relationship-building
- Golf coaching & individual player development
- Adult & junior player development
- Customer-facing communication & engagement
- Golf technology & performance analysis
- Golf facility & programme operations
- Tournament & event support
- Practice, strategy & decision-making

PROFESSIONAL EXPERIENCE

ROLLINS COLLEGE — Assistant Women's Golf Coach

August 2019 – March 2026 | Winter Park, Florida, USA

Coached within Rollins Women's Golf, an NCAA Division II programme with 13 national championships, contributing to player development, recruiting, competitive preparation, programme operations and the day-to-day experience of student-athletes and programme stakeholders. Represented the programme professionally with student-athletes, families, donors, university leadership, recruiting prospects, host golf facilities and other external partners.

Member and Stakeholder Experience

- Built strong, professional relationships with student-athletes, parents, donors, university leadership, recruiting prospects and golf-club members, representing Rollins Women's Golf with a welcoming and professional approach.
- Regularly interacted with members, staff and other stakeholders at host golf facilities during practices, tournaments and recruiting activities, adapting communication to different environments and audiences.
- Helped showcase the programme's indoor golf facility and technology to donors, the university president, board members and other VIP visitors, explaining its capabilities and value to people with varied levels of golf and technology experience.
- Provided golf instruction and informal coaching to university leadership and other senior stakeholders, adapting communication and instruction to individual levels of golf experience.

Player Development & Coaching

- Provided individualized coaching and player development across technical, short-game, putting, strategic and mental-performance areas, adapting instruction to each player's needs, goals and level of experience.
- Used observation, performance data and player conversations to identify patterns, guide practice priorities and support better decision-making and on-course strategy.
- Designed and led structured short-game and putting practices covering distance control, chipping, speed, aim, control and on-course application.
- Built trusted relationships with student-athletes, supporting confidence, independence, personal development and preparation for life beyond collegiate sport.

Coaching & Player Development Achievements

- Co-led recruitment and development of collegiate women's golfers from initial prospect evaluation through competitive play, maintaining detailed recruiting information covering academic records, tournament results, statistics, video and other evaluation data.
- Identified individual performance limitations and designed targeted development plans, including short-game, putting, technical, strategic and confidence-focused interventions that produced measurable improvements in performance.
- Recruited and coached players who went on to win conference championships, tournament titles and individual events, earn NCAA postseason recognition and receive WGCA All-American, All-Region and All-Freshman honours.
- Supported the development of multiple student-athletes across their collegiate careers, adapting coaching and communication to different personalities, abilities, goals and stages of development.

Team & Competitive Achievements

- Contributed to five NCAA postseason appearances, including four consecutive NCAA Regional appearances from 2022–2025, while competing regularly against nationally ranked Division II and Division I programmes.
- Helped lead Rollins to tournament and championship success, including the 2025 Augustana Spring Fling team title and 2025 Flagler Fall Slam team victory.
- Supported student-athletes earning Sunshine State Conference, All-South Region, WGCA and academic recognition, while contributing to a programme that maintained consistently strong academic and competitive standards.

Mental Performance, Competition & Player Ownership

- Integrated confidence, pressure management, present-moment awareness and individual competition routines into coaching and tournament preparation.
- Used questioning, reflection and post-round conversations to help players recognise patterns, make better decisions and become increasingly independent in their development.
- Applied principles from VISION54 SuperCoach54 training to communication and coaching, emphasising player ownership rather than relying solely on coach instruction.

Performance, Data & Technology

- Used TrackMan and other golf technology throughout collegiate coaching to analyse player performance, identify trends, support technical development and inform practice and on-course strategy.
- Experienced with TrackMan, Golfstat, Clippd, GameForge and StrackaLine, combining technology and performance data with observation, questioning and individual coaching.
- Completed TrackMan University Levels 1 & 2 coursework and have practical experience using TrackMan in player development and indoor training environments.
- Used course-management and yardage-book platforms to support tournament preparation, including analysis of pin locations, course strategy and relevant performance information.

Programme Responsibilities

- Managed team inventory, equipment, uniforms and gear ordering while supporting the development and ongoing operation of Rollins Women's Golf's indoor training facilities.
- Planned weekly practices around academic schedules and NCAA requirements, coordinating team schedules, training activities and facility use.
- Coordinated tournament and recruiting travel logistics, including accommodation, ground transportation, detailed itineraries and team schedules; regularly drove the programme's Mercedes Sprinter van.
- Managed monthly programme expenditure, receipts and budgeting while supporting day-to-day administrative requirements.
- Worked collaboratively with university staff across campus and external strength and conditioning, physical therapy and golf-performance professionals to support student-athlete development and programme operations.

CENTRAL MICHIGAN UNIVERSITY — Graduate Assistant Women's Golf Coach

August 2017 – 2019 | Mount Pleasant, Michigan, USA

- Assisted with daily practices, qualifying, tournament preparation and individualized player development within an NCAA Division I women's golf programme.
- Served as a lead user of TrackMan for player analysis and data diagnostics, while managing team GolfStat statistical information.
- Supported recruiting, prospect communications and visits, tournament travel, team equipment and facility operations.
- Built positive relationships with players, parent, donors, university leadership and campus staff while supporting programme administration, budgeting, communications and events.

WINNING MINDSET — Developer, Golf Performance Programs

June – August 2018

- Collaborated with Winning Mindset CEO Gene Zannetti to develop and adapt a systematic performance programme for competitive golfers, contributing to material covering confidence, goal setting, mental toughness, motivation, present-moment awareness and performance under pressure.

BONANZA GOLF CLUB — Internship

Summer 2018 | Zambia

Completed a graduate internship working closely with the General Manager, gaining experience across golf-facility operations, member engagement, tournament administration and facility planning.

- Built positive relationships with club members and staff, providing informal golf support and contributing to a welcoming member experience.
- Developed a conceptual plan for an outdoor practice and coaching facility, researching driving-range requirements, TrackMan and technology considerations, equipment, coaching space, estimated costs and potential member benefits.
- Supported tournament operations, including competitor communications, tee-time organisation, hole-location information, pace-of-play communications and club policies.
- Researched women's golf apparel and equipment needs for the pro shop and contributed ideas for future stock and member equipment demonstration days.

HURRICANE JUNIOR GOLF TOUR — Tournament Operations Intern

Summer 2017

- Supported junior golf tournaments across multiple U.S. states, working with players, parents and tournament staff across course setup, tee times, rules, pace of play, scoring and player services.
- Coordinated equipment, signage and course resources across different venues, adapting quickly to changing tournament and customer-service needs.

EDUCATION

CENTRAL MICHIGAN UNIVERSITY

Master of Arts — Sports Administration | 2017–2019

UNIVERSITY OF LOUISIANA AT MONROE

Bachelor of Science — Kinesiology, Sports & Fitness Industry | May 2017

Summa Cum Laude honours

WESTERN TEXAS COLLEGE

Associate of Arts — Business Administration | 2013–2015

Summa Cum Laude honours

PROFESSIONAL COACHING & PERFORMANCE DEVELOPMENT

- **LPGA** — Class B, Level II completed
- **VISION54** — SuperCoach54 Training Program completed
- **TrackMan University** — Levels 1 & 2 completed
- **TPI** — Level 1 & Power Level 2 Certification completed; active status not currently maintained
- **AimPoint** — Trained by Mark Sweeney in green reading and short-game application

COLLEGIATE PLAYING EXPERIENCE

WESTERN TEXAS COLLEGE — NJCAA Women's Golf | 2013-2015

Two-time NJCAA All-American; 2014 NJCAA National Championship T-15th individually; two-time individual tournament champion; NJCAA All-Region; Team MVP; 4.0 GPA.

UNIVERSITY OF LOUISIANA AT MONROE — NCAA D I Women's Golf | 2015-2017

Two-time WGCA All-American Scholar; ULM Golf Low Score Award; ULM Golf Leadership Award; Sun Belt Conference Commissioner's List; two-time President's Honor List.

ZAMBIA — COMPETITIVE AMATEUR GOLF

2011–2012

Ranked No. 1 woman golfer in Zambia in 2012. Zambia Ladies Open Champion; Zambia Ladies Golf Union Player of the Year; Lusaka Ladies Golf Club Champion; Botswana, Chainama and Tanzanian Ladies Open champion; qualified for Zambia's national team for the Ladies All Africa Challenge Trophy; represented Zambia at the Open Junior Championships in St Andrews, Scotland.

ADDITIONAL

British citizen | Based in West London | Relocated to the UK in 2026